

AGENDA



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	73345	Agenda Number	44.
Meeting Date:	August 31, 2017			
Department:	Purchasing			
Subject				
Authorize award and execution of a contract with Ecin Industries, Inc., to provide mattresses, box springs, and bed frames, with an initial term of three years and two one year extension options, for a total contract amount not to exceed \$359,250.				
Amount and Source of Funding				
Funding in the amount of \$11,975 is available in the Fiscal Year 2016-2017 Operating Budget of the Austin Fire Department. Funding for the remaining 34 months of the original contract period and extension options are contingent upon available funding in future budgets.				
Fiscal Note				
A fiscal note is not required.				
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) EAD0257 for these goods. The solicitation issued on May 29, 2017 and it closed on June 22, 2017. Of the four offers received, the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: Solicitation Documents			
Prior Council Action:	█			
For More Information:	Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Erin D'Vincent, at 512-974-3070 or Erin.DVincent@ austintexas.gov			
Boards and Commission Action:	█			

Related Items:	
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MBE / WBE:	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities therefore, no subcontracting goals were established.
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Additional Backup Information

The contract will provide mattresses, box springs, and bed frames for the Austin Fire Department (AFD) and the Emergency Medical Services (EMS) department. Mattresses, box spring sets, and bed frames are purchased on an as-needed basis for AFD and EMS station locations. The stations operate 24-hours a day on rotating shifts and are furnished with two to 12 beds each, depending on the size of the station. Personnel utilize the beds at night to rest when not responding to emergency calls. The items are replaced as they wear out.

This contract replaces an existing contract that expired on March 8, 2017. The previous contractor did not renew their contract. Authorization amounts are based on future projected replacements.

If a contract is not secured, AFD and EMS will be required to spot buy these items at higher prices.

BID TABULATION

IFB EAD0257

Mattresses, Box Spring Sets, and Bed Frames
(3 line items)

<u>Vendor</u>	<u>Total Price</u>
Ecin Industries	\$71,850.00
August Mattress	\$76,100.00
Mattress Makers Inc.	\$79,275.00
Fire Station Outfitters	\$98,950.00

ECIN INDUSTRIES, INC.				
	Contract Term	Contract Amount	Contract Amendment	Revised Amount
Initial Term	3	\$ 215,550	n/a	n/a
Extension Option 1	1	\$ 71,850	n/a	n/a
Extension Option 2	1	\$ 71,850	n/a	n/a
TOTAL	5	\$ 359,250	\$ -	\$ -